



*Complete Financial Services*

October 28, 2011

Mr. M. Peter Henthorn, President  
Profit Motivators International, LLC  
2146 Linden Drive  
Boulder, Colorado 80304

Dear Peter:

Please accept our gratitude for doing a fine job for us at Iberville Bank. You and John came up with ideas and procedures that will translate into real savings. In addition, the two of you were successful in generating enthusiastic support from our employees, relieving management of the responsibility of instituting change.

In closing, we are very pleased with what you and John have done for us and the professional manner in which the assignment was carried out. We would certainly recommend your firm to any others.

Very truly yours,

Calvin W. Wilbert, Jr.  
Executive Vice President, COO & Cashier

CWW/stb